





Contractors Debt Recovery Process: How to Get Your Rightful Payment

Are you tired of chasing payments for work you've already completed? Do you find yourself struggling to recover debt owed to you? In this article, we will discuss the importance of debt recovery, the NSW debt recovery flowchart, and the Security of Payment Act. By the end of this article, you will have a clear understanding of the debt recovery process and how it can benefit you.

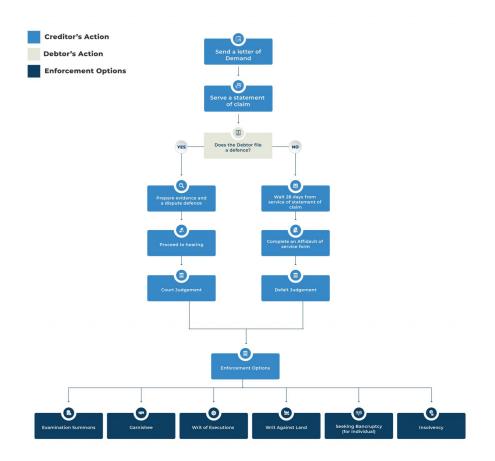
NSW Debt Recovery Flowchart: How to Get Unpaid Payments

Debt recovery can be a complicated process, but it is necessary to ensure that businesses and individuals receive the payments that they rightfully deserve. In NSW, the debt recovery process involves several steps, which are outlined in the NSW Debt Recovery Flowchart. The first step is to issue a Letter of Demand, requesting payment within a given time limit. If the debtor fails to respond, a Statement of Claim can be filed with the court to begin legal proceedings. If the debtor does not file a defence, a default judgment may be obtained, and the matter can proceed to a pre-trial review. If the case is unable to be settled at the pre-trial review, enforcement measures may be taken, including seeking an Examination Summons, Garnishee Order, Writ of Execution, Writ Against Land, or seeking bankruptcy or insolvency for companies.

Here's the step-by-step guide to recovering money owed to you.







Letter of Demand (LOD)

- When the debtor fails to pay on time, you should attempt to recover the debt by notifying the debtor through emails, text messages, or calls. You should know the reason why the debt has not been paid on time.
- Send a <u>formal letter</u> or email requesting the debtor to pay within a given time limit. You can include that you will take a legal action if the debt remains unpaid by then.
- You can call a <u>Debt Recovery Lawyer</u> to help you take legal action. The lawyer will write a
 Letter of Demand advising the debtor that the legal proceedings will commence if the debt
 is not paid in full within a given time frame.









Quick Tip: Contracts Specialist can <u>help you with your legal situation</u>. We have been helping our clients with Debt Recovery for more than 10 years.

Statement of Claim (SoC)

A statement of claim starts a court case to get the money or goods the debtor owes to the creditor. The SoC must be filed with the proper court division.

You may enclose a copy of the Statement of Claim with the Letter of Demand. This will give the impression that you are serious about taking legal action against the debtor.

Note: The size of the debt will determine which court will hear the claim.

Judgment

The debtor has 28 days from service of the Statement of Claim to file a defence. If the debtor DOES NOT FILE a defence, you may apply for default judgment.

Note: A default judgment is a judgment made against a debtor without the matter going to a court hearing.

Pre Trial Review

The pre-trial review is an opportunity for you and the debtor to settle the case. Note that the situation will proceed to a hearing if the matter is unable to be settled at the Pre Trial Review.

Enforcement

Here are the options for Enforcement of legal action when the creditor is successful:

- 1. Seeking Examination Summons this includes examining the financial position of the debtor.
- 2. Garnishee Order this order directs that funds which would have been paid to a debtor are paid to the creditor instead.
- 3. Writ of Execution this is a court order where the Sheriff seizes and sells a debtor's personal assets.
- 4. Writ Against Land a court order where the Sheriff seizes and sells the real property owned by a debtor. This applies only to debts greater than \$10,000.
- 5. Seeking Bankruptcy (for individuals) if the debt exceeds \$5,000 or liquidation (for companies) if the debt exceeds \$2,000.
- 6. Insolvency (for companies)— When a company is unable to pay the debts.







Contractors' Legal Rights Under Security of Payment Act

Your hard work will pay off. The purpose of the Security of Payment Act is to ensure that tradespeople in the construction industry will get the right payment for the goods and services they have delivered. These are your legal rights:

Right to progress claims

You have the right to be paid throughout the whole construction process.

Right to claim for interest

You can claim interests on the debt as long as the payment is outstanding.

Right to suspend the works or supply of goods

Suspencion of work is allowed some valid reasons.

Right to have a disputed claim be determined fairly by a government-authorised adjudicator

• Only you can initiate Adjudication procedures under the law.

Right to enter a judgment in court if your claim is ignored

You have the option to proceed to court if Adjudication was not favorable to you.

Strategies for Successful Debt Collection

Successful debt collection is crucial to maintain financial stability. Early debt collection is essential to avoid prolonged disputes and legal action. Best practices for debt collection include creating clear and concise payment terms, following up with customers regularly, and keeping accurate records. It's also important to establish effective communication with debtors and remain professional at all times.

When dealing with difficult debtors, strategies such as offering payment plans, negotiating settlements, and utilizing legal action may be necessary. However, it's important to approach these situations carefully and consider seeking professional help if needed. Seeking professional help for debt collection can provide valuable expertise and guidance, especially when dealing with complex legal matters.







At Contracts Specialist, our principal lawyer, John Dela Cruz, has significant experience dealing with debt recovery and security of payments in the construction industry. With our expert legal advice, you can navigate the debt collection process with confidence and achieve successful outcomes.

Take Action Now: Secure Your Right to Payment

Timely debt recovery is crucial for the success of any business in the construction industry. In NSW, the Debt Recovery Flowchart and Security of Payment Act provide a clear framework for debt recovery. By following these guidelines, contractors can secure their right to payment and avoid unnecessary financial stress. Don't let unpaid debts cripple your business. Take action now and seek expert legal advice to protect your interests. Contact Contracts Specialist today.